# **BALANCE SHEET (consolidated)**

Quarter III - 2008

	Quarter III - 200	00			
	ASSETS	Code	Note	Ending Delence	Unit: VND
No.		2	Note 3	Ending Balance 4	Beginning Balance 5
A	SHORT-TERM ASSETS (100)=110+120+130+140+150	2 100	3	402,247,729,413	487,199,867,839
A I	Cash & cash equivalents	110		18,629,727,528	58,123,324,363
1	Cash	111	V.01	18,629,727,528	58,123,324,363
2	Cash equivalents	112	V.01	18,029,727,528	56,125,524,505
	Short-term financial investments	112	V.02	14,779,197,233	35,924,326,949
1	Short-term investments	120	V.02	20,074,508,170	35,924,326,949
2	Provision for devaluation of short-term investments (*)	121		(5,295,310,937)	
	Short-term receivables	129 130		(3,293,510,937) <b>193,884,561,625</b>	
	Trade accounts receivable	130		193,884,301,023	230,263,271,285
1					206,121,114,385
2	Advances to supplier	132		13,852,770,935	22,437,128,092
3	Short-term internal receivables	133			
4	Receivables on percentage of construction contract completion		11.00	240.020.075	1 505 000 000
5	Other receivables	138	V.03	340,020,965	1,705,028,808
6	Provision for short-term bad receivables (*)	139		(1,109,351,548)	
IV	Inventories	140		135,918,211,424	102,943,973,259
1	Inventories	141	V.04	135,918,211,424	102,943,973,259
2	Provision for devaluation of inventories (*)	149			
V	Other short-term assets	150		39,036,031,603	59,944,971,983
1	Short-term prepaid expenses	151		405,219,066	109,348,538
2	VAT deductible	152			2,901,824,337
3	Tax and accounts receivable from State budget	154	V.05		
4	Other short-term assets	158		38,630,812,537	56,933,799,108
В	LONG-TERM ASSETS (200=210+220+240+250+260)	200		172,746,294,878	94,968,371,163
Ι	Long-term receivables	210			
1	Long-term receivables from customers	211			
2	Capital receivable from subsidiaries	212			
3	Long-term inter-company receivables	213	V.06		
4	Other long-term receivables	218	V.07		
5	Provision for long-term bad receivable (*)	219			
II	Fixed assets	220		95,089,194,513	39,423,805,809
1	Tangible fixed assets	221	V.08	55,815,393,017	26,968,894,582
	- Historical cost	222		69,037,444,698	31,854,698,368
	- Accumulated depreciation (*)	223		(13,222,051,681)	(4,885,803,786
2	Finance leases fixed assets	224	V.09		
	- Historical cost	225			
	- Accumulated depreciation (*)	226			
3	Intangible fixed assets	227	V.10	35,857,496,420	2,330,007,620
	- Historical cost	228		36,077,190,180	2,455,811,780
	- Accumulated depreciation (*)	229		(219,693,760)	

4	Construction in progress	230	<b>V</b> .11	3,416,305,076	10,124,903,607	
III	Property investment 2		V.12			
	- Historical cost	241				
	- Accumulated depreciation (*)	242				
IV	Long-term financial investments	250		74,302,790,740	53,631,131,100	
1	Investments subsidiary company	251				
2	Investment in associate or joint-venture companies	252		5,209,131,100	2,931,131,100	
3	Other long-term investments	258	V.13	75,240,807,200	50,700,000,000	
4	Provision for devalution of long-term finance investment (*)	259		(6,147,147,560)		
V	Other long-term assets	260		3,354,309,625	1,913,434,254	
1	Long-term prepaid expenses	261	V.14	1,445,420,825	4,545,454	
2	Deferred income tax assets	262	V.21			
3	Other non-current assets	268		1,908,888,800	1,908,888,800	
	TOTAL ASSETS (270=100+200)	270		574,994,024,291	582,168,239,002	

No.	CAPITAL RESOURCES	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
INO.	6	7	8	9	10
Α	LIABILITIES (300=310+320)	300		322,904,861,030	373,869,732,330
Ι	Short-term liabilities	310		288,342,701,501	357,337,423,947
1	Short-term borrowing and debts	311	V.15	122,512,196,201	150,408,699,173
2	Trade accounts payable	312		97,454,635,611	191,394,500,950
3	Advances from customers	313		59,640,018,865	9,174,694,901
4	Taxes and liabilities to State budget	314	V.16	2,539,391,591	1,367,942,959
5	Payable to employees	315		1,967,518,663	2,269,947,180
6	Payable expenses	316	V.17	3,649,518,032	2,422,630,281
7	Accounts payable-Affiliate	317			
8	Progress payments due to construction contract	318			
9	Other short-term payables	319	V.18	579,422,538	299,008,503
10	Provision for short-term liabilities	320			
II	Long-term liabilities	330		34,562,159,529	16,532,308,383
1	Long-term accounts payable-Trade	331			
2	Long-term accounts payable-Affiliate	332	V.19		
3	Other long-term payables	333			
4	Long-term borrowing and debts	334	V.20	34,563,851,158	16,481,400,012
5	Deferred income tax	335	V.21		
6	Provision for unemployment allowance	336		(1,691,629)	50,908,371
7	Provision for long-term liabilities	337			
В	OWNER'S EQUITY (400=410+420)	400		252,089,163,261	208,298,506,672
Ι	Capital sources and funds	410		250,367,930,960	208,447,705,260
1	Paid-in capital	411		109,967,770,000	99,972,960,000
2	Share premiums	412		59,924,599,600	59,924,599,600
3	Other capital of owner	413			
4	Treasury stock	414		(142,489,800)	(100,070,800)
5	Assets revaluation difference	415			
6	Foreign exchange difference	416			
7	Investment and development fund	417		13,846,676,717	1,345,072,619
₽dùb	Fánancial reserve fund	418		3,179,029,868	1,151,817,697

	TOTAL RESOURCES (440=300+400)	440		574,994,024,291	582,168,239,002
3	Budget for fixed asset	433			
2	Budgets	432	V.23		
1	Bonus and welfare fund	431		1,721,232,301	(149,198,588)
II	Budget sources	430		1,721,232,301	(149,198,588)
11	Capital for construction work	421			
10	Retained profit	420		63,592,344,575	46,153,326,144
9	Other fund belong to owner's equity	419			

### **OFF BALANCE SHEET ITEMS**

No.	Items	Code	Note	<b>Ending Balance</b>	<b>Beginning Balance</b>
1	Operating lease assets				
2	Goods held under trust or for processing				
3	Goods received on consignment for sale				
4	Bad debts written off				
5	Foreign currencies: - USD			56,883.96	612,681.05
6	Estimates for non business & project expenditure				

### INCOME STATEMENT (consolidated) Quarter III - 2008

							Unit: VND	
Items		Code Note		Quart	er III	Accum. from beginning of year to the end of period		
				This year	Last year	This year	Last year	
	1	2	3	4	5	6	7	
1	Revenue of sales and services	01	VI.25	911,618,607,602	739,232,068,980	3,190,935,266,997	2,061,355,820,679	
2	Deductions	02		0	876,731,483	1,371,703,104	1,328,419,938	
3	Net sales and services	10		911,618,607,602	738,355,337,497	3,189,563,563,893	2,060,027,400,741	
4	Cost of sales	11	VI.27	860,981,959,727	720,606,618,724	3,056,425,021,737	2,012,333,769,739	
5	Gross profit (20=10-11)	20		50,636,647,875	17,748,718,773	133,138,542,156	47,693,631,002	
6	Financial income	21	VI.26	(620,167,925)	8,565,168,050	2,633,030,996	18,952,625,324	
7	Financial expenses	22	VI.28	10,545,822,327	4,984,736,070	23,601,052,394	13,360,372,092	
	- Include: Interest expense	23		10,167,448,963	4,661,991,727	22,498,841,800	12,669,908,131	
8	Selling expenses	24		12,620,504,135	5,687,314,402	30,781,030,976	14,454,049,923	
9	General and administrative expenses	25		4,491,058,710	1,322,384,116	12,718,073,265	4,476,672,611	
10	Net operating profit [30=20+(21-22)-(24+25)]	30		22,359,094,778	14,319,452,235	68,671,416,517	34,355,161,700	
11	Other incomes	31		19,306,054,966	138,300,450	20,634,474,065	538,718,160	
12	Other expenses	32		19,668,006,995	5,385,813	19,794,558,789	8,641,728	
13	Other profits (40=31-32)	40		(361,952,029)	132,914,637	839,915,276	530,076,432	
14	Profit before tax (50=30+40)	50		21,997,142,749	14,452,366,872	69,511,331,793	34,885,238,132	
15	Current income tax expense	51	VI.30	3,104,981,772	1,826,696,106	9,886,277,870	4,450,352,635	
16	Deferred income tax expense	52	VI.30	0	0	0	0	
17	Profit after tax (60=50-51)	60		18,892,160,977	12,625,670,766	59,625,053,923	30,434,885,497	
18	EPS (VND/share)	70		1,718	1,683	5,541	4,546	

## CASH FLOWS STATEMENT (consolidated)

#### Quarter III - 2008 (Direct method)

				Unit: VND	
			Accum. from begin	inning of year to the	
Items	Code	Note	e end of period		
			This year	Last year	
1	2	3	4	5	
I. CASH FLOWS FROM OPERATING ACTIVITIES:					
1. Cash received from sale or services and other revenue	01		3,527,251,129,445	2,103,829,486,445	
2. Cash paid for supplier	02		3,401,909,081,826	2,092,387,357,485	
3. Cash paid for employee	03		10,642,790,438	4,638,786,901	
4. Cash paid for interest	04		22,331,119,469	12,694,728,964	
5. Cash paid for corporate income tax	05		10,000,014,100	2,460,225,000	
6. Other receivables	06		11,785,645,359	25,222,909,332	
7. Other payables	07		73,379,989,586	82,381,313,429	
Net cash provided by (used in) operating activities	20		20,773,779,385	(65,510,016,002)	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
1. Cash paid for purchase of capital assets and other long-term assets	21		19,321,929,819	2,869,864,556	
2. Cash received from liquidation or disposal of capital assets and other long-term asset	22		0	0	
3. Cash paid for lending or purchase debt tools of other companies	23		0	0	
4. Withdrawal of lending or resale debt tools of other companies	24		0	0	
5. Cash paid for joining capital in other companies	25		33,649,763,459	77,689,173,119	
a. Purchased securities			5,482,358,000	60,404,033,000	
b. Paid for deposits			15,500,000,000	15,000,000,000	
c. Joined capital			7,550,200,000	250,000,000	
d. Financed capital			5,117,205,459	2,035,140,119	
6. Withdrawal of capital in other companies	26		7,392,287,856	35,381,095,600	
a. Collateral deposit			6,765,387,856	32,556,750,000	
b. Deposit to auction securities			564,000,000	2,674,345,600	
c. Financed capital			62,900,000	150,000,000	
7. Cash received from interest, dividend and distributed profit	27		6,982,175,767	5,627,860,000	
a. Interest from deposit			6,275,755,000	5,340,800,000	
b. Dividend			706,420,767	287,060,000	
Net cash used in investing activities	30		(38,597,229,655)	(39,550,082,075)	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
1. Cash received from issuing stock, other owners' equity	31		10,849,099,688	32,022,089,280	
a. Interest from cash in bank			1,023,058,229	214,177,004	
b. Interest from deposit			5,050,991,459	2,010,147,858	
c. Income from stock trading			4,775,050,000	29,797,764,418	
d. Cash from issuing stock, surplus			0	0	
2. Cash paid for owners equity, repurchase issued stock	32		42,419,000	0	
a. Purchased securities			42,419,000	0	
3. Cash received from long-term and short-term borrowings	33		648,843,142,325	354,606,412,863	
4. Cash paid for principal debt	34		667,236,259,802	279,189,430,981	
a. Payment for principal debt			667,236,259,802	279,189,430,981	
b. Payment for deposit			0	0	
5. Cash paid for financial lease debt	35		0	0	

6. Dividend, profit paid for owners	36	14,287,076,700	4,800,000,000
Net cash (used in) provided by financing activities	40	(21,873,513,489)	102,639,071,162
Net cash during the period (20+30+40)	50	(39,696,963,759)	(2,421,026,915)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60	58,123,324,363	22,115,068,383
Influence of foreign exchange FLUCTUATION	61	203,366,924	0
CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61)	70	18,629,727,528	19,694,041,468